



## **Lai Seh Man (Mandy)**

Certified Financial Planner  
PSMB Certified Trainer

**Novas Academy Sdn Bhd**

### **Head Office**

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### **Kuantan Office**

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## **Trainer Profile**

### **Trainer Philosophy**

Professional Training has two distinct varieties: Technical and soft skills. Participants of technical training are often looking for a certification or certificate of completion from training. The objective of technical training typically list know-how that participants will gain. The objective for soft skill training emphasize mind expanding, experiences, industry connection and inside knowledge.

### **Certification & Experience**

**Current Position** : Group Finance Officer

**Company** : Novas Academy Sdn bhd

**Specialization** : Leadership and Wealth Planning

**Years of Experiences** : 10 Years in Banking & Finance Industry

#### **Licensing & Certification: -**

- I. Certified Financial Planner
- II. PSMB Certified Trainer
- III. Pre-Contract Examination – General
- IV. Pre-Contract Examination – Life
- V. Takaful Malaysia – General
- VI. Takaful Malaysia – Family
- VII. Takaful Malaysia – Life

#### **Corporate Profile:-**

- OSK Property Holding Bhd -Account Executive (2015),
- OCBC Bank (M) BHD- Relationship Manager (2015-2020)
- Manulife Insurance Bhd – Regional Manager ( 2020-2022)
- Novas Group – Managing Director (2020-Current)
- Novas Academy Sdn Bhd – Director ( 2023 – Current)

#### **Training Expertise segment:-**

Sales & Marketing Planning Module  
Team Building  
Financial Planning  
Microsoft – Power point Masterclass  
Corporate Fund Raising ( via unit trust )  
Project Management  
Contract Negotiations  
Consumer Risk Management  
Profit & Lost Management Planning & Control

Novas Academy Sdn Bhd

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